



Press Release

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For Immediate Release

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16th Annual Best of NAIOP Awards Winners

Tysons Corner, Virginia: "Spotlight On Our Best" was the theme of the 16th Annual Best of NAIOP Awards held Wednesday evening, November 20, 2002 at the Ritz-Carlton Tysons Corner. Approximately five hundred people were in attendance as sixteen awards were presented in thirteen different categories. The dinner was an opportunity to celebrate significant new contributions to Northern Virginia by the commercial and industrial real estate community.

The following awards were presented for project development:

Best Real Estate Transaction: Award of Excellence for Reston Commons submitted by Opus East, L.L.C. Team members included Falcon Real Estate Investment and Cushman & Wakefield.

Best Marketing, Corporate: Award of Excellence for *Real Estate Just Got Better* submitted by Cassidy & Pinkard/Irving Group. Campaign produced by the Communications Department of Cassidy & Pinkard/Irving Group and Schum & Associates.

Best Marketing, Project: Award of Excellence for *Departure from the Ordinary* submitted by Fraser Wallace Advertising & Direct Affect Marketing. Team members included Fraser Wallace and Quadrangle.

Award of Merit for *Due to Technological Difficulties* submitted by Fraser Wallace Advertising & Direct Affect Marketing. Team members included Fraser Wallace and Trizec Office Properties.

Best Interiors, Commercial Space: Award of Excellence for Velocita submitted by Hickok Warner Fox Architects. Other team members included The Orr Company; Cushman & Wakefield; HITT Contracting Inc. and TOLK, Inc.

Best Building, Adaptive Re-Use, Preservation or Restoration: Award of Excellence for Greystone Servicing Corporation submitted by LyrixDesign, Inc. Team members included Domus Properties; Greystone Servicing Corporation; and Miller Brothers, Inc.

Best Building, R&D/Industrial/Flex: Award of Excellence for Loudoun Exchange submitted by TUCON Construction Corporation. Team members included Archon Group; Broad Street Equities; and Herring & Trowbridge.

Best Building, Speculative Single Story: Award of Excellence for Dulles Town Center - Building One submitted by Donnally Vujcic Associates. Team members included Lerner Enterprises; Cushman & Wakefield; and TUCON Construction Corporation.

Best Building, Speculative Low Rise (2 -4 stories): Award of Excellence for 8505 Arlington Boulevard at Prosperity Medical Center submitted by Atlantic Realty Companies. Team members were Hickok Warner Fox; TUCON Construction Corporation; and McGuireWoods LLP.

Best Building, Speculative Mid Rise (5 - 9 stories): Award of Excellence for Towers Crescent – Buildings 8010 (B) and 8020 (C) submitted by James G. Davis Construction Corporation. Team members included Quadrangle Development Corporation; AEW Capital Management, LP; RTKL Architects; Grubb & Ellis; EDG and KCE.

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Best Building, Speculative High Rise (10 stories and above): Award of Excellence for 4100 North Fairfax entered by Hines. Team members included Ballston Hines Development, LLC; Cassidy & Pinkard/Irving Group; DMJMH+N; and The Whiting-Turner Contracting Company.

Best Building, Build to Suit under 150,000 square feet: Award of Excellence for Lincoln Park II COX entered by Lincoln Property Company. Team members included Trammell Crow; HKS Architects; EE Reed; HOK, PC and Dietze Construction Group, Inc.

Award of Merit for the Drug Enforcement Administration, Special Testing Laboratory entered by Cambridge Development Group. Team members were AIP/Loudoun; Northwestern Mutual Life Insurance; Gaudreau, Inc.; Whiting-Turner and Rinker-Detwiler & Associates.

Best Building, Build to Suit 150,000 square feet and above: Award of Excellence for Gannett/USA Today Corporate Headquarters submitted by Hines. Team members were the Gannett Company, Inc.; Kohn Pedersen Fox Associates PC; The Clark Construction Group; Lehman-Smith + McLeish & Associates; Michael Vergason Landscape Architects; CBM Engineers, Inc. and TOLK, Inc.

Award of Merit for South County Government Center submitted by Harvey-Cleary Builders. Team members included Davis Carter Scott; ECS; Fernandez & Associates; GHT Limited; MDP Buckman; Reliabel Engineering Services and VIKA, Inc.

The last award pays tribute to the Northern Virginia NAIOP individual member who has made an outstanding contribution to the commercial real estate community, the local community and to Northern Virginia NAIOP.

Member of the Year: Award of Excellence to M. Laurence Millspough, B. F. Saul Company.

For photographs of the award winning projects, please contact Marian Stevens at 703-739-2990.

2002 Awards Sponsors: Ai; Bank of America; Boston Properties, Inc.; Bowman Consulting Group; Buchanan Partners; Burgess & Niple, Inc.; CB Richard Ellis; Cassidy & Pinkard/Irving Group; Centex Construction Company, Inc.; Charles E. Smith Commercial Realty; Cooley Godward LLP; DBI Architects, P.C.; Deloitte & Touche; First Union/Wachovia; Grubb & Ellis; Hubert Construction, LLC; Lerner Enterprises; McGuireWoods LLP; MERRITT Properties, LLC; Opus East, L.L.C.; The Peterson Companies; Prentiss Properties; Quadrangle Development Corporation; R. W. Murray Co.; TERRABROOK; Tishman Speyer Properties; Trammell Crow Company; TUCON Construction Corporation; WEST*GROUP; Wetland Studies & Solutions, Inc.; The Mark Winkler Company

Northern Virginia NAIOP (National Association of Industrial and Office Properties) is a regional trade association for commercial and industrial real estate developers, owners, and investors and service providers for the industry. Chartered in 1980, Northern Virginia NAIOP has more than 500 members throughout the region. The association provides educational programs, state and local legislative representation, and networking opportunities for the commercial and industrial development industry.